

Decision Record Template



Date of Decision: 13/05/2025

Lead Officer: Simran Gill

Decision Record URN: EXE0009-25

Title: CONT0450 - AVS Cloud Migration

Decision summary:

Leicestershire Police require the provision of AVS Cloud Migration. This tender exercise has been conducted via the CCS G-Cloud Framework which has resulted in a direct award to ANS. The award has been approved by Assistant Chief Officer – Finance and we are asking the Police Commissioner to sign the contract & to add his seal.

Supporting information

1) Background information

ANS are one of Microsoft's partner companies (selected as they have the right resources, skills, experience and capability to do this work). As a MS partner they have access to MS funding to support organisations to transition to cloud using MS products. We have an opportunity to access £85k of support funding to help us do the transition to cloud. This does have time limits as MS year end is June/July for such requests. Accessing this would be helpful but its not the reasoning for transition. The reasoning is all down to our strategic plan and the need to avoid a number of large costs later this year for both on prem 'tin' and VMWare price increases.

2) Detail of additional information attached.

Please see attached approved recommendation.

3) Expected benefits.

This will enable us to achieve our strategic plan and avoid a number of large costs later this year for both on prem 'tin' and VMWare price increases.

We need partner support to do this at any sort of pace as we don't have the skills. The reason ANS are best placed is that they have worked with us to assess and evaluate the landscape we are in. They know all our problems, issues and dependencies. To get another partner would mean re-running all this which is weeks and weeks of re-work.

4) Impact of not approving the application

If we select a different supplier, we will delay the transition and slow the pace of movement to cloud for workloads currently on prem. This in turn will mean we incur avoidable costs in replacing on prem tin (50% not required if we get to cloud quicker-about £500k) and we end up paying for increased VMWare costs which will lock us in for a period TBC. The avoidance of paying out £500k from capital on new tin would be counter balanced by revenue costs to get us to the cloud. ANS have developed a business case with us. The costs overall are about equal, but the big advantage is the additional benefit we get from cloud in overall resilience, reduction in risk, increased security and reduction on internal staff overheads to manage and support on prem requirements.

If we can do this quicker, we can avoid costs. If not, then we just have to accept the additional costs.

5) Financial implications (including any cost savings)

The contract value is **£478,620** exc Vat.

The breakdown of the Charges is:

Professional Services

Fixed Price 'AVS Migration' - £182,820 exc VAT

Managed Services (2-Year Term)

ANS Co-Managed Cloud (covering up to £30,000 of Azure Consumption per calendar month)

ANS Managed Backup (up to 300 devices)

ANS Managed Patching (up to 300 devices)

ANS Managed OS (up to 300 devices)

£114,900 per annum exc VAT

Managed Services (1-Year Term)

ANS Cloud Centre of Excellence - £66,000 per annum exc VAT

Base Commit

Base commit refers to the range of Leicestershire Police's monthly incurred Azure consumption costs with Microsoft.

Leicestershire Police's quoted Co-Managed Cloud Base Commit is set at up to £30,000 per calendar month Azure Consumption at point of signature.

Flex Charges

Flex charges will be invoiced at 34% of the consumption over the £30,000 base commit. As an example, if the Buyer's Azure consumption for a given month reached £31,000, ANS would invoice the Buyer for 34% of this overage (£1,000) equating to £340 excluding VAT.

6) Consultations (Details of any consultations that have been carried out or reason as to why no consultations has taken place):

This procurement is being conducted via the CCS G-Cloud Framework. The IT team have been involved throughout.

- 7) **Collaboration** (is there an opportunity to collaborate with partners)
Not currently.

8) **Equality, Diversity & Human Rights implications**

All funded organisations have the relevant policies in place which they adhere to.

9) **Legal comments**

Funding agreements have been drafted and implemented by the Force Legal Team which are followed.

10) **Publication**

It is appropriate to publish this record of decision made by the Police and Crime Police and Crime Commissioner: **No**

It is appropriate to publish the contents of the supporting papers:
No

It is appropriate to publish details of the decision by the Police and Crime Police and Crime Commissioner for Leicestershire: **Yes, able to publish high level details of award.**

Reasons for any non-Publication (referencing appropriate legislation):

Information in this form is subject to the Freedom of Information Act 2000 (FOI Act) and other legislation. Unless the information provided is covered by an exemption and stated to be either confidential or partly confidential, the information contained in the form will be published on the OPCC website.

Chief Finance Officer: Kira Knott

Comments:

I have been consulted about the proposal and confirm that financial advice has been taken into account in the preparation of this report and assurances sought have been outlined within the report. I am satisfied that this is an appropriate request to be submitted to the Police and Crime Police and Crime Commissioner for Leicester, Leicestershire and Rutland.

Signature:



Name: Kira Knott

Date: 28/04/2025

Chief Executive and Monitoring Officer: Claire Trewartha

Comments:

I have been consulted about the proposal and confirm that legal and equalities advice have been taken into account in the preparation of this report and assurances sought have been outlined in this report. I am satisfied that this is an appropriate request to be submitted to the Police and Crime Police and Crime Commissioner for Leicester, Leicestershire and Rutland.

Signature:



Name: Claire Trewartha

Date: 28/04/2025

Police and Crime Police and Crime Commissioner for Leicestershire:

Having received the advice set out above and reviewed relevant documentation my decision in regard of this matter is:

Approved

I confirm that my register of interests' declaration is up to date and that none of my interests preclude me from making this decision.

Signature:



Date: 13/05/2025

Name of Police and Crime Commissioner: Rupert Matthews